

2025 SCHEDULE

DATE OF PROGRAM	CITY	CLASS TITLE	INSTRUCTOR (s)
1/7/2025	web	CPIA Special Topic Seminars- Disaster and Continuity Planning for Businesses and Families	Ed Lamont
1/8/2025	web	CISR Elements of Risk	Allen Hudson
1/9/2025	web 9a-12p	Errors & Omissions	S. Cole Tucker
1/15-1/16/2025	Web	Agency Management	Webb/Shomo
1/21/2025	web 9a-12p	Ethics	Nikki Wyatt
1/22-1/24/2025	PIA Office	L&H PreLicensing	Dawn Beatty
1/28/2025	Webinar	CISR Agency Operations	Loralynn Heemstra- Rummelt
2/4/2025	web	CPIA 1- Position for Success	Darrin Rankin
2/5/2025	Webinar	CISR Insuring Commercial Property	Michelle Ortiz
2/11/2025	web	CPIA 2- Implement for Success	David Taylor
2/12-2/13/2025	Web	Ruble	Trischan/Uebelher
2/18/2025	web	CPIA 3- Sustain Success	Scott Treen
2/27/2025	web	CISR Personal Auto	Kimberly Foltz
3/4/2025	web	CISR Life & Health Essentials	Darrin Rankin
3/5/2025	web 1p-4p	Ethics	Nikki Wyatt
03/10-3/12/2025	Hampton Inn	P&C PreLicensing	Carla Marks
3/12/2025	web	CPIA Special Topic Seminars- An E&O Loss Control Program for All Agencies	Lori Heemstra- Rummelt
3/19/2025	web 9a-12p	Errors & Omissions	David Taylor
3/20/2025	web	CISR Commercial Casualty I	Daniel Fink
3/27-3/28/2025	Hybrid-Glen Allen	CIC Commercial Property	Chapman/Marciano
4/2/2025	web	CPIA 1- Position for Success	Carla Marks
4/9/2025	web	CPIA 2- Implement for Success	Darrin Rankin
4/10/2025	web	CISR Insuring Personal Resident Property	David Taylor

4/16/2025	web	CPIA 3- Sustain Success	John Fear
4/29/2025	web	CISR Commercial Casualty II	Michael Haynes
4/30-5/1/2025	Web	CIC Life & Health	Rankin/Goolsby
5/6/2025	web	CPIA Special Topic Seminars- An Agent's Guide to Understanding and Mitigating Cyber Exposures	Bettye Hutchison
5/7/2025	web 1p-4p	Errors & Omissions	S. Cole Tucker
5/8/2025	web	CISR Other Personal Lines Solutions	Stacy Flynn
5/12-5/14/2025	Hampton Inn	P&C Pre Licensing	Lindsay Gale
5/20/2025	web 9a-12p	Ethics	Nikki Wyatt
5/21-5/22/2025	Web	CIC Commercial Casualty	Earl Aycock/Steve Lyon
5/29/2025	web	CISR WTH MULTI	Daniel Fink/Bettye Hutchison
6/10/2025	web	CISR Elements of Risk	Cole Tucker
6/11/2025	web	CPIA 1- Position for Success	Scott Treen
6/12/2025	web 1p-4p	Errors & Omissions	David Taylor
6/17/2025	web 1p-4p	Ethics	Nikki Wyatt
6/18/2025	web	CPIA 2- Implement for Success	Darrin Rankin
6/24/2025	web	CPIA 3- Sustain Success	Scott Treen
6/25-6/26/2025	Hybrid-Wmsburg	Ruble	Hutchison/Deem
6/27/2025	web	CISR Commercial Property	Allen Hudson
07/9-7/11/2025	Hampton Inn	P&C Pre Licensing	
07/10-7/11/2025	web	CRM Practice of Risk	
7/15/2025	web	CISR Agency Operations	David Taylor
7/23-7/24/2025	Web	CIC Commercial Multiline	Dismukes/Komar
7/30/2025	web	CPIA Special Topic Seminars- Disaster and Continuity Planning for Businesses and Families	Ed Lamont
7/31/2025	web	CISR Personal Auto	S. Cole Tucker
8/5/2025	web	CPIA 1- Position for Success	Carla Marks
8/6/2025	web 1p-4p	Errors & Omissions	S. Cole Tucker

8/7/2025	web	CISR Commercial Casualty I	Teresa Lynn Pacelli
8/12/2025	web	CPIA 2- Implement for Success	David Taylor
8/13-8/14/2025	Web	CIC Commercial Property	Ford/Fink
8/15/2025	web 1p-4p	Ethics	Nikki Wyatt
8/26/2025	web	CPIA 3- Sustain Success	Darrin Rankin
8/27/2025	web	CISR Life & Health Essentials	Tammie Grisso D'Allura
9/4/2025	web	CISR Commercial Casualty II	Teresa Lynn Pacelli
9/9/2025	web	CPIA Special Topic Seminars- An Agent's Guide to Understanding and Mitigating Cyber Exposures	Bettye Hutchison
9/15-9/17/2025	Hampton Inn	P&C Pre Licensing	Lindsay Gale
9/18/2025	web	CISR Insuring Personal Resident Property	Scott Treen
9/24-9/25/2025	Hybrid-VA Beach	CIC Ruble & Insurance Company Operations	Messer/Sherrill-Wyatt
10/1/2025	web	CPIA 1- Position for Success	Carla Marks
10/2/2025	web	CISR WTH COMMERCIAL	Frank Millsap and Jill Gidge
10/8/2025	web	CPIA 2- Implement for Success	Scott Treen
10/9/2025	web 9a-12p	Errors & Omissions	David Taylor
10/14/2025	web	CISR Other Personal Lines Solutions	Tom Greco
10/15/2025	web	CPIA 3- Sustain Success	Darrin Rankin
10/16/2025	web 9a-12p	Ethics	Nikki Wyatt
10/22-10/23/2025	Hybrid-Roanoke	CIC Commercial Casualty	Haynes/Trischan
11/5-11/7/2025	Hampton Inn	P&C Pre Licensing	Carla Marks
11/5/2025	web	CPIA Special Topic Seminars- Disaster and Continuity Planning for Businesses and Families	John Fear
11/6/2025	web	CISR Personal Auto	Kimberly Foltz
11/13-11/14/2025	web	CRM Financing of Risk	
11/18/2025	web	CISR Commercial Casualty 1	Scott Surra
11/19-11/20/2025	Web	CIC Personal Lines	Tucker/Sherrill-Wyatt
12/4/2025	web	CISR Elements of Risk	S. Cole Tucker

12/8-12/10/2025	PIA Office	L&H PreLicensing	Dawn Beatty
12/10-12/11/2025	Web	Ruble	Payne/McClendon/Pitts
12/16/2025	web	CISR Commercial Casualty II	Bettye Hutchison